**Exhibit B, Attachment 1 (7/19/17 – Submit This Version With Your Proposal)**

**Cost Worksheet – Qualifying Life Events (QLEs)**

**Loss of Insurance Coverage, and Permanent Move Within or to California**

**This Worksheet Must be Completed and Submitted**

**Provide Total Costs for the QLE Loss of Insurance Coverage**

**Provide Total Costs for the QLE Permanent Move Within or To California**

Please complete this Cost Worksheet for:

* Electronic verification of QLE Loss of Insurance Coverage – Required.
* Electronic verification of QLE Permanent Move Within or to California – Optional, only complete if proposal includes this optional functionality.

With the exception in the paragraph immediately below, all one-time and recurring costs to perform the services as set forth in Exhibit A and its Attachments shall be incorporated into the per transaction costs identified within this cost sheet.

Covered California shall not own or operate the solution and seeks to limit start-up costs in this Agreement. However, as set forth in the Start-Up Cost Payment chart below, Contractor may receive up to two start-up payments associated with the completion of specified Deliverables and milestones. The solution shall be fully operational prior to receipt of the second payment outlined in the chart below. All start-up payments received by Contractor shall be applied against future transaction costs. As an example, if a Contractor receives $100,000 of start-up costs, the first $100,000 of transaction costs owed by Covered California will be satisfied and Covered California will not be obligated to remit payments for transaction costs until said costs exceed $100,000. The maximum amount of start-up costs that Contractor may receive is $500,000.

A transaction is defined as a successful inquiry and a successful response with data that validates whether or not the person applying for insurance coverage meets the business requirement test. An inconclusive result does not qualify as a successful response. Regardless of the number of attempts it takes Contractor to achieve a successful inquiry and a successful response, Covered California will compensate Contractor for a maximum of one transaction per every one individual requesting coverage during special enrollment due to the loss of insurance coverage, or the permanent move within or to California QLEs.

**(7/19/17)**

| **Loss of Insurance Coverage QLE**  **(Required)** | **Per Transaction Cost** |
| --- | --- |
| 1 to 100,000 transactions per year during the initial contract term | $ |
| 100,001 to 200,000 transactions per year during the initial contract term | $ |
| 200,001 to 300,000 and above transactions per year during the initial contract term | $ |
|  |  |
| 1 to 100,000 transactions per year during the 1st option year | $ |
| 100,001 to 200,000 transactions per year during the 1st option year | $ |
| 200,001 to 300,000 and above transactions per year during the 1st option year | $ |
|  |  |
| 1 to 100,000 transactions per year during the 2nd option year | $ |
| 100,001 to 200,000 transactions per year during the 2nd option year | $ |
| 200,001 to 300,000 and above transactions per year during the 2nd option year | $ |

**(7/19/17)**

| **Loss of Insurance Coverage QLE**  **Start-Up Cost Payments**  **(Bidders are not required to request this start-up cost payment)** | **Start-Up Cost Payment** |
| --- | --- |
| Start-up cost payment when all of the following Deliverables are approved by Covered California:   * Project Management Plan and Final Project Workplan * Requirements Validation and Traceability Document * System Design Document   Note: This start-up cost payment amount cannot exceed 1/3 of the total start-up cost payment the bidder requires. | $ |
| Start-up cost payment when all of the following Deliverables are approved by Covered California:   * Interface Management Plan * Implementation Plan * Training Plan * Test Plan * System Security Plan * Maintenance and Operations Plan * Business Continuity and Disaster Recovery Plan   Note: This start-up cost payment shall only be paid when the solution is fully operational and successfully interfacing with CalHEERS as well as any other data sources to conduct electronic verification transactions with no manual intervention. | $ |
| **Total Start-Up Cost (maximum $500,000)** | $ |

**(7/19/17)**

|  |  |
| --- | --- |
| **Permanent Move Within or To California QLE**  **(Optional – only complete if proposal includes this optional functionality)** | **Per Transaction Cost** |
| 1 to 10,000 transactions per year during the initial contract term | $ |
| 10,001 to 20,000 transactions per year during the initial contract term | $ |
| 20,001 to 30,000 and above transactions per year during the initial contract term | $ |
|  |  |
| 1 to 10,000 transactions per year during the 1st option year | $ |
| 10,001 to 20,000 transactions per year during the 1st option year | $ |
| 20,001 to 30,000 and above transactions per year during the 1st option year | $ |
|  |  |
| 1 to 10,000 transactions per year during the 2nd option year | $ |
| 10,001 to 20,000 transactions per year during the 2nd option year | $ |
| 20,001 to 30,000 and above transactions per year during the 2nd option year | $ |